

**Highland Community College Suggested Program of Study
Agribusiness (Associate in Applied Science)**

The Agribusiness program option of the Associate in Applied Science Degree is designed for the student who would like to enter a career in some aspect of sales and service. This may be a mid-management position such as operating a fertilizer blending plant, feed mill division, agricultural chemicals sales, or agricultural mechanization equipment at the farm retail level.

Course Number	Course Name	Credit Hour
<u>Basic Skills</u>		
AB 114	Agriculture Orientation*	2
AB 227	Agriculture Microcomputer I*	3
ENG101	College English I	3
ENG102	College English II	
SP 106	Public Speaking	
	PE Elective	1
<u>Humanities</u>		
	Humanities Elective	3
<u>Social & Behavioral Science</u>		
	Social Science Elective**	3
<u>Mathematics or Science</u>		
	Math or Science Elective	3
<u>Agribusiness Requirements</u>		
AB 108	Principles of Animal Science*	3
AB 202	Agriculture Economics I*	3
AB 203	Soils w/Lab*	4
AB 207	Fundamentals of Animal Nutrition*	3
AB 208	Applied Animal Nutrition*	3
AB 210	Crop Science w/Lab*	4
AB 216	Marketing Farm Products*	3
BUS116	Introduction to Accounting*	3
<u>Technical Electives</u> (must take 4 credits*)		
AB 220	Beef Production	3
AB 224	Range Management	3
AB 225	Animal Diseases and Health	3
<u>Open Electives</u>		
	Open Electives	16

* Fulfills Agribusiness requirements.

**Recommend BUS 203 Macroeconomics

Potential Employment Applications of Degree

A farm supplies salesperson sells livestock and poultry feed products to farmers and retail establishments, and frequently sells chemicals, fertilizer, seed, insecticide, and some farm equipment. Combined with management skills, a background in sales and service can lead to management positions.